

# Learning Hub

**SAP Real Time Training With Excellence and commitment**

## **SAP IS RETAIL COURSE CONTENT**

### **What is SAP IS Retail?**

SAP Retail is a completely integrated retailing system. It maps the complete set of business processes required for competitive assortment strategies, different retail formats, and ECR-driven logistics and distribution. It provides all the functions necessary for modeling business processes in a retail company.

With SAP Retail, SAP has endeavored to model the full "**Value Chain**," all the links in the logistics pipeline from consumer to vendor. Retailers can thus optimize the whole array of business processes and control checks in managing the flow of merchandise and information among vendors, retailers and consumers.

### **SAP IS Retail Course Curriculum:**

#### **I. Introduction**

- Is- Retail Overview
- Is- Retail Process
- Purchasing & Sales
- Merchandise Logistics
- Retail org structure

#### **II. Retail Master Data**

- Article Master Data
- Merchandise of categories
- Creation of Merchandise categories Hierarchies
- Creation of Articles
- Single
- Generic & Variant Articles
- Creation of Structure Articles
- Sales Set
- Display

#### **III. Site Master Data**

- Definition of Terms
- Maintain site Profiles

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## **SAP Real Time Training With Excellence and commitment**

- Create Reference Sites
- Update site profiles with reference sites
- Define standard storage location in reference sites
- Additional sites Data
- Customizing for sites
- Site Grouping
- Creation of sites
- Create of Reference Sites
- Distribution Centers
- Stores

### **IV. Purchasing Data**

- Creation of Vendor
- Creation of purchase Organization
- Purchasing Group
- Vendor Master Data
- Vendor Managed Inventory
- Buyer Managed Inventory

### **V. Assortment operations Listing & Management**

- Assortment Creation, Assortment types, Assortment Grades & Modules
- Creating a Layout module
- Listing – Assignment of Articles to Assortments and Creating Listing Conditions
- Listing Procedures & Listing via Layout Customizations
- Assignment of Products to Layout Modules
- Creation of Structure Articles
- Assignment of Assortments to Assortment users

### **VI. Retail Pricing Retail Promotions**

- Sales Price Calculations
- Purchase Price Calculations
- Market Basket pricing
- Promotions Management, Creation and Execution of Promotions
- Bonus buys, Coupons
- PRICAT

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### **VII. Merchandise Requirements Planning and purchasing, Distribution**

- Warehouse & DC Management
- Merchandise Distribution ( Allocation Planning & Allocation tables)
- Invoice Verification & Sub Sequent settlement
- Cross Docking Flow – Through, Recipient Driven & Article Driven
- Put Away
- Direct Delivery
- Procurement of merchandise

### **VIII. SALES ORDER MANAGEMENT**

#### **IX. SAP Retail Store Connectivity**

- ALE EDI & IDOC Overview
- POS Operations & Back Ground Processing in Retail

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